

Location	Camp	Currency	No. of Beds	Rooms	Basis	Per Person Sharing				Single Supplement	Pilots/Guides	Private vehicle
						Green	Shoulder	High	Peak			
Etosha Surrounds	Etosha Mountain Lodge	NAD	20	1 Family Unit	FI	5510	6370	6760	7610	Shoulder: 2550 High: 2705 Peak: 3045	1790	7000
					DBB	3940	5040	5440	6090	Shoulder: 2020 High: 2180 Peak: 2440	1260	7000
				8 Classic	FI	4460	5230	5560	6230	Shoulder: 2095 High: 2225 Peak: 2495	1790	7000
					DBB	2960	3780	3930	4530	Shoulder: 1515 High: 1575 Peak: 1815	1260	7000
Etosha Surrounds	Safarihoek Lodge	NAD	24	1 Family Unit	FI	6110	7120	7520	8430	Shoulder: 2850 High: 3010 Peak: 3375	2420	7000
					DBB	4380	5580	6040	6770	Shoulder: 2235 High: 2420 Peak: 2710	1260	7000
				8 Luxury	FI	5440	6240	6530	7430	Shoulder: 2500 High: 2615 Peak: 2975	2420	7000
					DBB	4220	4730	5080	5660	Shoulder: 1895 High: 2035 Peak: 2265	1260	7000
				2 Classic	FI	4870	5800	6260	7010	Shoulder: 2320 High: 2505 Peak: 2805	2420	7000
					DBB	3510	4190	4380	5040	Shoulder: 1680 High: 1755 Peak: 2020	1260	7000

Notes: Please note all of our rates must be read in conjunction with our camp fact sheets. Prices at Safarihoek and Etosha Mountain Lodge are per person per night.

Location	Camp	Currency	No. of Beds	Rooms	Basis	House Rate				Single Supplement	Pilots/Guides	Private vehicle
						Green	Shoulder	High	Peak			
Etosha Surrounds	Safari House	NAD	6	3 Twins/Doubles	FI	22300	26150	27800	31150	-	-	-

Notes: Rates are based on an exclusive use basis only and include a chef and vehicle for the duration of the stay. Maximum 9 guests can be accommodated (6 adults and up to 3 additional children). Additional charges will apply for more than 6 guests.

### Special Offers:

Long Stay Special: Stay at any of our camps in Botswana or Namibia for 5 nights or more and receive a 20% discount off our published rates. Cannot be combined with any other offers. Terms & conditions apply.

BOTSWANA - Offer is valid for travel between 01 October 2020 - 31 March 2021 & 01 October 2021 - 31 March 2022.

NAMIBIA - Offer is valid for travel between 01 November 2020 - 31 March 2021 & 01 November 2021 - 31 March 2022.

Honeymoon Offer: Partner stays for 50% off at selected Natural Selection properties including Jack's Camp, Meno a Kwena, Tuludi, Skybeds and Hyena Pan in Botswana and Hoanib Valley Camp and Kwessi Dunes in Namibia. Offer is valid all year for an unlimited number of nights until 09 January 2022. Proof of marriage within 12 months of travel must be provided at the time of booking. Cannot be combined with other offers. Terms & conditions apply.

FI INCLUDES: Accommodation, all meals & beverages, guest laundry, daily activities, expert guiding & VAT. EXCLUDES: Premium brand drinks, park entry fees, gratuities and fully comprehensive personal travel insurance.

DBB INCLUDES: Accommodation, breakfast, dinner & VAT. EXCLUDES: Lunch, local & premium brand drinks, guest laundry, daily activities, expert guiding, park entry fees, gratuities and fully comprehensive personal travel insurance.

Included in the published rate is a conservation contribution, which is collected by Natural Selection Safaris on behalf of a Not for Profit Conservation Trust. The contribution will be separately itemised on all invoices.

<b>GREEN SEASON:</b>	10 January - 31 March
<b>SHOULDER SEASON:</b>	01 April - 30 June   01 November - 19 December
<b>HIGH SEASON:</b>	01 July - 31 July   01 September - 30 September   20 December - 09 January 2022
<b>PEAK SEASON:</b>	01 August - 31 August   01 October - 31 October

### ACTIVITIES:

Morning game drive	NAD	770
Afternoon game drive	NAD	770
Night game drive	NAD	770
1-3 Hour interpretive bush walk	NAD	490
3+ Hour interpretive bush walk	NAD	770

### TOUR LEADERS:

Bona fide escorts/tour leaders are charged 50% of the adult sharing rate (10+ full paying guests) in guest accommodation.

### PRIVATE VEHICLES:

All of our safari vehicles can accommodate 7 guests  
Parties of 6 will automatically get a private vehicle at no extra charge  
Private vehicles must be booked for the duration of a stay and are charged per night  
Private vehicles must be booked for families with children 12 years and younger

### CHILDREN:

Children 0 - 5 years accommodated free of charge, sharing with adults  
Children 6 - 18 years charged 50% of the adult rate per night (sharing with adults)  
Children 19 years and over charged full adult rate  
Children of all ages welcome



## 2021 Rack Rates

### Kaokoland/Skeleton Coast/Sossusvlei, Namibia

Cape Town: +27 21 001 1574 / Johannesburg: +27 11 326 4407 / Windhoek: +264 61 22 5616 / Outjo: +264 67 312 521  
 www.naturalselection.travel / reservations@naturalselection.travel / reservations2@naturalselection.travel / resnam@naturalselection.travel

Location	Camp	Currency	No. of Beds	Rooms	Basis	Per Person Sharing				Single Supplement	Pilots/Guides	Private vehicle
						Green	Shoulder	High	Peak			
Hoanib	Hoanib Valley Camp	NAD	14	1 Family Tent 5 Twins	FI	10630	12480	14670	16520	Shoulder: 4995 High: 5870 Peak: 6610	2420	7000
					FB	9310	11090	11960	13520	Shoulder: 4440 High: 4785 Peak: 5410	1790	7000
Skeleton Coast	Shipwreck Lodge	NAD	22	Standard	FI	11730	14640	15525	17440	Green: 1730 Shoulder: 4920 High: 5175 Peak: 5860	2000	7000
NamibRand Nature Reserve	Kwessi Dunes*	NAD	28	2 Family Tents 10 Twins/Doubles	FI	6830	7880	11030	12080	Shoulder: 3155 High: 4415 Peak: 4835	2420	7000

Notes: Please note all of our rates must be read in conjunction with our camp fact sheets. All prices are per person per night.

\*NB: The NamibRand Nature Reserve park fee of NAD 310 per person per night (50% for children under 12 and local guides) will be charged over and above the nightly rate at Kwessi Dunes. This fee cannot be settled directly and will be invoiced by Natural Selection at the time of booking. This fee is not commissionable.

#### Special Offers:

Long Stay Special: Stay at any of our camps in Botswana or Namibia for 5 nights or more and receive a 20% discount off our published rates. Cannot be combined with any other offers. Terms & conditions apply.

BOTSWANA - Offer is valid for travel between 01 October 2020 - 31 March 2021 & 01 October 2021 - 31 March 2022.

NAMIBIA - Offer is valid for travel between 01 November 2020 - 31 March 2021 & 01 November 2021 - 31 March 2022.

Honeymoon Offer: Partner stays for 50% off at selected Natural Selection properties including Jack's Camp, Meno a Kwena, Tuludi, Skybeds and Hyena Pan in Botswana and Hoanib Valley Camp and Kwessi Dunes in Namibia. Offer is valid all year for an unlimited number of nights until 09 January 2022. Proof of marriage within 12 months of travel must be provided at the time of booking. Cannot be combined with other offers. Terms & conditions apply.

FI INCLUDES: Accommodation, all meals & beverages, guest laundry, transfers between Fort Sesfontein & Hoanib Valley Camp, transfers between Mowe Bay and Shipwreck Lodge, daily activities, expert guiding & VAT.

EXCLUDES: Premium brand drinks, transfers between Hoanib Valley Camp & Shipwreck Lodge, NamibRand Nature Reserve park fees, Sossusvlei excursion from Kwessi Dunes, gratuities and fully comprehensive personal travel insurance.

FB INCLUDES: Accommodation, all meals & beverages & VAT.

EXCLUDES: Premium brand drinks, guest laundry, transfers between Fort Sesfontein & Hoanib Valley Camp and Hoanib Valley Camp & Shipwreck Lodge, daily activities, expert guiding, park entry fees, gratuities and fully comprehensive travel insurance.

Included in the published rate is a conservation contribution, which is collected by Natural Selection Safaris on behalf of a Not for Profit Conservation Trust. The contribution will be separately itemised on all invoices.

<b>GREEN SEASON:</b>	<u>Hoanib Valley Camp &amp; Kwessi Dunes Seasons</u>
<b>SHOULDER SEASON:</b>	10 January - 31 March
<b>HIGH SEASON:</b>	01 April - 30 June   01 November - 19 December
<b>PEAK SEASON:</b>	01 July - 31 July   01 September - 30 September   20 December - 09 January 2022

<b>ROAD TRANSFERS:</b>	All transfer times are approximate			
Fort Sesfontein	Hoanib Valley Camp	2.5 hours	NAD 1265	Per Person
Hoanib Valley Camp	Shipwreck Lodge	6+ hours	NAD 2500	Per Person
Mowe Bay	Shipwreck Lodge	2 hours	Included	Per Person

\* Transfers from Fort Sesfontein to Hoanib Valley Camp are included in the FI rate, but will be charged on an FB basis. Transfers depart Fort Sesfontein for camp at 15h00 and depart camp for Fort Sesfontein at 09h00

\*\* Transfers between Hoanib Valley Camp and Shipwreck Lodge are not included in the rates and will be quoted separately

\*\*\* Transfers depart Mowe Bay at 11h00 and 15h00 for Shipwreck Lodge and depart camp for Mowe Bay at 09h00. Any deviation from these transfer times will incur a private transfer cost of NAD 7000 per vehicle each way.

#### PRIVATE VEHICLES:

All of our safari vehicles can accommodate 7 guests

Parties of 6 will automatically get a private vehicle at no extra charge

Private vehicles must be booked for the duration of a stay and are charged per night

Private vehicles must be booked for families with children 12 years and younger

<b>GREEN SEASON:</b>	<u>Shipwreck Lodge Seasons</u>
<b>SHOULDER SEASON:</b>	10 January - 31 March
<b>HIGH SEASON:</b>	01 April - 14 June   01 November - 19 December
<b>PEAK SEASON:</b>	15 June - 31 July   01 September - 30 September   20 December - 09 January 2022

#### AIR TRANSFERS:

A 4 seater C210 aircraft will be based at Hoanib Valley Camp and will be available to transfer guests between Hoanib Valley Camp (Orutjandja airstrip) and Shipwreck Lodge (Mowe Bay airstrip) at an additional cost. Please contact reservations for details.

#### TOUR LEADERS:

Bona fide escorts/tour leaders are charged 50% of the adult sharing rate (10+ full paying guests) in guest accommodation.

#### ACTIVITIES:

Please consult fact sheets for more information

Sossusvlei excursion from Kwessi Dunes is ZAR 2,100 per adult (normal child policy applies to activity rates)

Price available on request for hot air ballooning, horse riding and scenic flight at Kwessi Dunes

Stay 3 or more nights at Kwessi Dunes and receive a 50% discount on the Sossusvlei excursion from Kwessi Dunes

#### CHILDREN:

Children 0 - 5 years accommodated free of charge, sharing with adults

Children 6 - 18 years charged 50% of the adult rate per night (sharing with adults)

Children 19 years and over charged full adult rate

Children of all ages welcome

Tuesday, 23 June 2020

Rates are subject to change without prior notice. Changes will be applicable to all new bookings from date of change, which is noted on rates sheets as published on the Natural Selection website.

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## 2021 Namibia Flying Safari Rates

### Namibia

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[www.naturalselection.travel](http://www.naturalselection.travel) / [reservations@naturalselection.travel](mailto:reservations@naturalselection.travel) / / [resnam@naturalselection.travel](mailto:resnam@naturalselection.travel)

Itinerary	Camps	Currency	RECOMMENDED RETAIL PACKAGE PRICE - per person sharing				Single Supplement
			Green Season	Shoulder Season	High Season	Peak Season	
6 Night Namibia Flying Safari Minimum 2 guests	Kwessi Dunes Hoanib Valley Camp Shipwreck Lodge	NAD	113 380	125 000	137 450	147 080	Shoulder: 26140 High: 30920 Peak: 34610
2 Night Extension Minimum 2 guests	Safarihoek Lodge (Luxury Room)	NAD	30 465	32 065	32 645	34 445	Shoulder: 5000 High: 5230 Peak: 5950
2 Night Extension Minimum 2 guests	Etosha Mountain Lodge (Classic Room)	NAD	28 505	30 045	30 705	32 045	Shoulder: 4190 High: 4450 Peak: 4990

**INCLUDES:** All package prices quoted are per person and include all travelling costs as per itinerary (flights from Windhoek and inter-camp road transfers where applicable), accommodation on a sharing basis, all meals & beverages, daily activities (excluding hot air ballooning at Kwessi Dunes), entrance and park fees, expert guiding, accommodation taxes and tourism levies & VAT.

**EXCLUDES:** Expenses of a personal nature, such as curios or gratuities, any additional meals or activities (e.g hot air ballooning or helicopter flights), international flights and related taxes, visa fees where relevant, fully comprehensive personal travel insurance.

Included in the published rate is a conservation contribution, which is collected by Natural Selection Safaris on behalf of a Not for Profit Conservation Trust. The contribution will be separately itemised on all invoices.

**GREEN SEASON:** 10 January - 31 March  
**SHOULDER SEASON:** 01 April - 30 June | 01 November - 19 December  
**HIGH SEASON:** 01 July - 31 July | 01 September - 30 September | 20 December - 09 January 2022  
**PEAK SEASON:** 01 August - 31 August | 01 October - 31 October

**DEPARTURES:**  
 Scheduled weekly departures every Sunday

**HIGHLIGHTS:**

- Gaze down at Namibia's mesmerising scenery - it's only from the air that you can appreciate the mind boggling vastness
- Visit the sand dunes at Sossusvlei, enjoy game drives, nature walks and quad bike trips in the private NamibRand Nature Reserve
- Search for desert-adapted giraffe, elephant, rhino and lion in the Hoanib Valley
- Spend time with the local Himba communities of the Hoanib and learn about their fascinating way of life
- Get your heart rate going with the activities on offer from Shipwreck Lodge: quad-biking, dune boarding, and 4x4 drives to the Clay Castles and Mowe Bay seal colony
- Enjoy a spectacular transfer drive from Hoanib Valley Camp to Shipwreck Lodge, through the ever-changing and dramatic landscapes of northwestern Namib

**6 NIGHT ITINERARY:**  
 2 nights: Kwessi Dunes, NamibRand Nature Reserve  
 2 nights: Hoanib Valley Camp, Hoanib River  
 2 nights: Shipwreck Lodge, Skeleton Coast

**8 NIGHT ITINERARY:**  
 Add 2 nights in Etosha Heights Private Reserve  
 Contact us for details about including other destinations in Namibia

**CHILDREN:**  
 Children of all ages welcome  
 Children 0 - 5 years accommodated free of charge, sharing with adults. Full flying costs & additional services apply (NAD 55,000 Rack)  
 Children 6 - 18 years charged 50% of the adult accommodation rate (sharing with adults). Full flying costs & additional services apply (NAD 55,000 Rack)  
 Children 19 years and over charged full adult rate  
 Private vehicles must be booked for families with children 12 years and younger (standard rates apply)

Tuesday, 30 June 2020

Rates are subject to change without prior notice. Changes will be applicable to all new bookings from date of change, which is noted on rates sheets as published on the Natural Selection website.

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## BOOKING CONFIRMATIONS

- Provisional bookings can be held for a two-week period and are automatically released if not confirmed.
- A 20% non-refundable deposit is required to confirm a provisional booking.
- For confirmed bookings the balance of payment is required 60 days prior to travel.
- If booking confirmation takes place within the 60-day period, the full amount is payable on confirmation of booking.
- Booking cancellations are subject to cancellation policy below.
- No booking will be cancelled or amended unless notified in writing.

*Please Note: Payments must be made free of bank charges. Bank charges are for the account of the payer.*

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## BOOKING CANCELLATION POLICY

**The following cancellation policy applies to bookings for Natural Selection camps and services:**

- 20% cancellation fee (deposit forfeit) from confirmation to 60 days prior to travel;
- 70% cancellation fee if cancelled 59 - 45 days prior to travel;
- 100% cancellation fee if cancelled 44 days or less prior to travel and any no-shows.

*For Group Bookings: should the numbers in a group decrease after the booking has been confirmed, cancellation fees will be levied on the number of released beds.*

*For bookings for third-party services, the relevant third-party terms and conditions will apply. These terms and conditions are available on request.*

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## ORIGINATING AGENT

Natural Selection invests in international marketing activities. It is expected that agents supply details of their originating agents. Natural Selection reserves the right to reduce the agent commission by 5% (percentage points) if the originating agent is not supplied. Please provide this information at the time of making the booking.

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## OTHER

- Natural Selection Safaris cannot be held responsible for any costs incurred due to factors beyond our control. These include (but are not limited to): force majeure, war, threat of war, riots, civil disturbances, terrorist activity, industrial disputes, natural and nuclear disasters, fire, epidemics, health risks, and changes due to rescheduling or cancellation of flights by an airline or alteration of the airline or aircraft type; closed or congested airports or ports, hurricanes and other actual or potential severe weather conditions, and any other similar event.
  - Natural Selection will not be held liable for any consequential loss or damages, whatsoever, whether direct or indirect.
  - Guests must raise issues arising during their stay at any Natural Selection camp directly with the relevant Camp Management. We cannot remedy retroactively and will not entertain the matter should it not have been raised during the stay.
  - All rates, terms and conditions are subject to change without prior notice.
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## INSURANCE

It is a condition of booking, that the sole responsibility lies with the guests to ensure that they carry the correct fully comprehensive travel and medical insurance to cover themselves, as well as any dependants/ travelling companions. This insurance should include cover in respect of, but not limited to, the following eventualities: cancellation or curtailment of the safari, emergency evacuation expenses medical expenses, home town repatriation expenses, damage/theft/loss of personal baggage, money and goods. The company, their representatives, employees and agents will take no responsibility for any costs, losses incurred or suffered by the guest, or guest's dependants or travelling companions, with regards to, but not limited to, any of the abovementioned events. Guests will be charged directly by the relevant service providers for any emergency services they may require, and may find themselves in a position unable to access such services should they not be carrying the relevant insurance cover.