



2021 Rack Rates

Okavango Delta, Botswana

Cape Town: +27 21 001 1574 / Johannesburg: +27 11 326 4407

www.naturalselection.travel / reservations@naturalselection.travel / reservations2@naturalselection.travel

Location	Camp	Currency	No. of Beds	Rooms	Per Person Sharing				Single Supplement	Pilots/Guides	Private vehicle
					Green	Shoulder	High	Peak			
Okavango Delta Khwai Private Reserve	Hyena Pan	US\$	16	8 Twins	-	565	660	740	Shoulder: 225 High: 265 Peak: 295	130	660
Okavango Delta Khwai Private Reserve	Sable Alley	US\$	28	2 Family 10 Twins/ Doubles	695	850	1150	1295	Shoulder: 340 High: 460 Peak: 520	200	660
Okavango Delta Khwai Private Reserve	Skybeds 01 Apr - 31 Oct	US\$	6	3 Platforms	-	565	660	740	Min 2	130	-
Okavango Delta Khwai Private Reserve	The Jackal & Hide	US\$	16	8 Twins/ Doubles	495	660	850	960	Shoulder: 265 High: 340 Peak: 385	200	660
Okavango Delta Khwai Private Reserve	Tuludi	US\$	14	1 Family 6 Twins/ Doubles	915	1225	1695	1925	Shoulder: 490 High: 680 Peak: 770	200	660
Okavango Delta	Mapula	US\$	20	1 Family 2 Doubles 6 Twins	650	800	1095	1225	Shoulder: 320 High: 440 Peak: 490	200	660

Notes: Please note all of our rates must be read in conjunction with our camp fact sheets.

Special Offers:

Long Stay Special: Stay at any of our camps in Botswana or Namibia for 5 nights or more and receive a 20% discount off our published rates. Cannot be combined with any other offers. Terms & conditions apply.

BOTSWANA - Offer is valid for travel between 01 October 2020 - 31 March 2021 & 01 October 2021 - 31 March 2022.

NAMIBIA - Offer is valid for travel between 01 November 2020 - 31 March 2021 & 01 November 2021 - 31 March 2022.

Honeymoon Offer: Partner stays for 50% off at selected Natural Selection properties including Jack's Camp, Meno a Kwena, Tuludi, Skybeds and Hyena Pan in Botswana and Hoanib Valley Camp and Kwessi Dunes in Namibia. Offer is valid all year for an unlimited number of nights until 09 January 2022. Proof of marriage within 12 months of travel must be provided at the time of booking. Cannot be combined with other offers. Terms & conditions apply.

INCLUSIONS: All prices are per person, per night and include accommodation, all meals, & beverages, guest laundry, daily activities, expert guiding, park entry fees & VAT.

EXCLUSIONS: Premium brand drinks, gratuities and fully comprehensive personal travel insurance is not included in the price.

Included in the published rate is a conservation contribution, which is collected by Natural Selection Safaris on behalf of a Not for Profit Conservation Trust. The contribution will be separately itemised on all invoices.

GREEN SEASON:	10 January - 31 March
SHOULDER SEASON:	01 April - 31 May 01 November - 19 December
HIGH SEASON:	01 June - 30 June 01 September - 31 October 20 December - 09 January 2022
PEAK SEASON:	01 July - 31 August

PRIVATE VEHICLES:

All of our safari vehicles can accommodate 7 guests

Parties of 6 will automatically get a private vehicle at no extra charge

Private vehicles must be booked for the duration of a stay and are charged per night

Private vehicles must be booked for families with children 12 years and younger

ROAD TRANSFERS:

All transfer times are approximate				
Sable Alley	Skybeds	2 hours	US\$ 220	Per Person Return
The Jackal & Hide	Skybeds	2.15 hours	US\$ 220	Per person Return

TOUR LEADERS:

Bona fide escorts/tour leaders are charged 50% of the adult sharing rate (10+ full paying guests) in guest accommodation.

SPECIALIST GUIDES:

Specialist guides must be booked in advance and are subject to availability. Specialist guide travel expenses will be charged over and above the following daily rates:

- Ralph Bousfield private guiding US\$ 3150 per day
- Super Sande private guiding US\$ 1420 per day
- Peter Allison private guiding US\$ 1575 per day

ACTIVITIES:

Please consult fact sheets for more information

Price available on request for hot air ballooning at Mapula, which has to be booked in conjunction with a scenic helicopter

Price available on request for scenic helicopter flights at all camps

CHILDREN:

Children 6 - 18 years charged 50% of the adult rate per night (sharing with adults)

Skybeds - children 15 - 18 years charged 50% of the adult rate per night (sharing with adults)

Children 19 years and over charged full adult rate

Hyena Pan, The Jackal & Hide, Sable Alley, Tuludi & Mapula accept children 6 years and older

Skybeds accept children 15 years and older

Tuesday, 23 June 2020

Rates are subject to change without prior notice. Changes will be applicable to all new bookings from date of change, which is noted on rates sheets as published on the Natural Selection website.

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2021 Rack Rates

Makgadikgadi, Botswana

Cape Town: +27 21 001 1574 / Johannesburg: +27 11 326 4407

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Location	Camp	Currency	No. of Beds	Rooms	Per Person Sharing				Single Supplement	Pilots/Guides	Private vehicle
					Green	Shoulder	High	Peak			
Makgadikgadi National Park Boteti River	Meno a Kwena	US\$	25	2 Family 2 Doubles 6 Twins	495	660	850	960	Shoulder: 265 High: 340 Peak: 385	200	660
Makgadikgadi Salt Pans	Camp Kalahari	US\$	28	2 Family 4 Doubles 6 Twins	620	750	850	960	Shoulder: 300 High: 340 Peak: 385	200	660
Makgadikgadi Salt Pans	Jack's Camp	US\$	18	2 Doubles 7 Twins	1450	1795	1950	2195	Shoulder: 720 High: 780 Peak: 880	200	660
Makgadikgadi Salt Pans	San Camp 16 Apr - 15 Oct	US\$	14	2 Doubles 5 Twins	-	1495	1595	1795	Shoulder: 600 High: 640 Peak: 720	200	660

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BOTSWANA - Offer is valid for travel between 01 October 2020 - 31 March 2021 & 01 October 2021 - 31 March 2022.

NAMIBIA - Offer is valid for travel between 01 November 2020 - 31 March 2021 & 01 November 2021 - 31 March 2022.

Honeymoon Offer: Partner stays for 50% off at selected Natural Selection properties including Jack's Camp, Meno a Kwena, Tuludi, Skybeds and Hyena Pan in Botswana and Hoanib Valley Camp and Kwessi Dunes in Namibia. Offer is valid all year for an unlimited number of nights until 09 January 2022. Proof of marriage within 12 months of travel must be provided at the time of booking. Cannot be combined with other offers. Terms & conditions apply.

INCLUSIONS: All prices are per person, per night and include accommodation, all meals, & beverages, guest laundry, daily activities, expert guiding, park entry fees & VAT. All 3 night stays at Jack's Camp will include a 45 Minute Spa Treatment & 2 Hour Horse Riding activity.

EXCLUSIONS: Premium brand drinks, gratuities and fully comprehensive personal travel insurance is not included in the price.

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GREEN SEASON: 10 January - 31 March

SHOULDER SEASON: 01 April - 31 May | 01 November - 19 December

HIGH SEASON: 01 June - 30 June | 01 September - 31 October | 20 December - 09 January 2022

PEAK SEASON: 01 July - 31 August

PRIVATE VEHICLES:

All of our safari vehicles can accommodate 7 guests

Parties of 6 will automatically get a private vehicle at no extra charge

Private vehicles must be booked for the duration of a stay and are charged per night

Private vehicles must be booked for families with children 12 years and younger

ROAD TRANSFERS:

All transfer times are approximate

From	To	Time	Rate	Per	Return
Maun	Meno a Kwena	1.5 hours	US\$ 120	Per Person	Return*
Maun	Planet Baobab	2.45 hours	US\$ 182	Per Person	One Way**
Planet Baobab	Camp Kalahari, Jack's, San	2 hours	US\$ 375	Per Vehicle	Return***

* Meno a Kwena transfers depart Maun International Airport for camp at 14h00 and depart camp for the airport at 10h00. Any deviation from these transfer times/destinations will incur a private transfer cost of US\$ 465 per vehicle each way.

*** Self drive guests to Camp Kalahari, Jack's Camp, Jack's Migration Camp & San Camp depart from Planet Baobab and must all be accompanied by an Uncharted Africa Co. member of staff and adhere to stipulated speed limits and designated routes. US\$ 110 return per vehicle.

TOUR LEADERS:

Bona fide escorts/tour leaders are charged 50% of the adult sharing rate (10+ full paying guests) in guest accommodation

SPECIALIST GUIDES:

Specialist guides must be booked in advance and are subject to availability. Specialist guide travel expenses will be charged over and above the following daily rates:

- Ralph Bousfield private guiding US\$ 3150 per day
- Super Sande private guiding US\$ 1420 per day
- Peter Allison private guiding US\$ 1575 per day

ACTIVITIES:

Please consult fact sheets for more information

Horse riding at Camp Kalahari, Jack's Camp & San Camp is USD 140 per person

CHILDREN:

Children 0 - 5 years accommodated free of charge, sharing with adults

Children 6 - 18 years charged 50% of the adult rate per night (sharing with adults)

Children 19 years and over charged full adult rate

Meno a Kwena, Jack's Camp, San Camp and Camp Kalahari accept children of all ages

Tuesday, 23 June 2020

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2021 Specialised Safaris Rack Rates

Botswana

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Itinerary	Length of Stay	No. of Guests	Currency	Rates	Details
Private Mobile Expedition	Min 1 Night Stay	2	US\$	All Year 2310 Peak 2580	Peak rates apply from 1 July - 31 August Children of all ages welcome Children 0 - 5 years accommodated free of charge (sharing with adults) Children 6 - 18 years charged 50% of the adult rate per night (sharing with adults) - Private Mobile Expeditions we offer: Delta Mobile Expedition (NG12) - 5 nights recommended Available to book all year round
		3	US\$	All Year 1630 Peak 1980	
		4 - 14	US\$	All Year 1260 Peak 1420	

Location	Itinerary	No. of Guests	Currency	Camp	Rates (standard seasonal rates apply to Uncharted Camps)				Surcharge (Per Person)	Details
					Green	Shoulder	High	Peak		
Makgadikgadi	Kubu Quad Bike Expedition	4 - 12	US\$	Camp Kalahari	-	-	850	960	2 Guests 890 3 Guests 580	Available to book 1 June - 30 September Minimum 5 night stay A private vehicle is required for guests travelling with children under 12 years Private vehicles charged at USD 660 per vehicle per day 2 - 3 guests will be charged a surcharge per person per night The surcharge applies only to the 2 night fly camping on the Lost Island of Baobabs (Kubu)
				Jack's Camp	-	-	1950	2195	2 Guests 890 3 Guests 580	
				San Camp 16 Apr - 15 Oct	-	-	1595	1795	2 Guests 890 3 Guests 580	
Makgadikgadi	Horse Riding Safaris	2 - 12	US\$	Camp Kalahari	620	750	850	960	Guest 265 Tour Leader 265	Available to book 1 January - 31 December 3 - 5 night itinerary Surcharge of \$265 USD per person per day for specialised guiding fee with David Foot Younger riders accepted dependent on their riding ability A private vehicle (charged at USD 660 per day) is required for non-riders joining the group A guide tent will need to be booked and paid for to accommodate Ride Botswana Guide Private departures require a minimum of 6 guests
				Jack's Camp	1450	1795	1950	2195	Guest 265 Tour Leader 265	
				San Camp 16 Apr - 15 Oct	-	1495	1595	1795	Guest 265 Tour Leader 265	

Notes: Please note all of our rates must be read in conjunction with our camp fact sheets.

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EXCLUSIONS: Premium brand drinks, gratuities and fully comprehensive personal travel insurance is not included in the price.

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PEAK SEASON: 01 July - 31 August

TOUR LEADERS:
 Bona fide escorts/tour leaders are charged 50% of the adult sharing rate (10+ full paying guests) in guest accommodation.

SPECIALIST GUIDES:

Specialist guides must be booked in advance and are subject to availability. Specialist guide travel expenses will be charged over and above the following daily rates:

- Ralph Bousfield private guiding US\$ 3150 per day
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- Peter Allison private guiding US\$ 1575 per day

Tuesday, 23 June 2020

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2021 Set Departure Date Horse Riding Safaris Rack Rates

Makgadikgadi, Botswana

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Location	Currency	Accommodation	Single Supplement	Private Vehicle	Departure Dates	Itineraries dependent on seasons of travel
Green Season Set Departures 3-5 Night Itinerary	US\$	840	-	660	02 Jan - 07 Jan (5 nights) 23 Jan - 28 Jan (5 nights) 06 Feb - 11 Feb (5 nights) 20 Feb - 25 Feb (5 nights) 06 Mar - 11 Mar (5 nights) 20 Mar - 25 Mar (5 nights)	Wet Season: 01 January - 15 April & 01 November - 31 December - 3 Night Itinerary - 3 nights Camp Kalahari with horse riding from camp every day - - 5 Night Itinerary - 2 nights Camp Kalahari 2 nights Xau Xai Dome Tented Camp (with bush loos & bucket showers) 1 night Camp Kalahari - Departure confirmation is dependent on a min of 2 guests joining a safari Children 12 years and older accepted
Shoulder Season Set Departures 3-5 Night Itinerary	US\$	885	355	660	02 Apr - 07 Apr (5 nights) 18 Apr - 23 Apr (5 nights) 06 May - 09 May (3 nights) 23 May - 28 May (5 nights) 11 Nov - 14 Nov (3 nights)	Dry Season: 16 April - 31 October - - 3 Night Itinerary - 3 nights Camp Kalahari with horse riding from camp every day - - 5 Night Itinerary - 2 nights Camp Kalahari 1 night Xau Xai Dome Tented Camp (with bush loos & bucket showers) 1 night Fly Camping under the stars 1 night Camp Kalahari - Departure confirmation is dependent on a min of 2 guests joining a safari Children 12 years and older accepted Fly Camping is weather permitting
High Season Set Departures 3-5 Night Itinerary	US\$	885	355	660	01 Jun - 04 Jun (3 nights) 20 Jun - 23 Jun (3 nights) 27 Jun - 02 Jul (5 nights) 05 Sep - 08 Sep (3 nights) 12 Sep - 15 Sep (3 nights) 19 Sep - 24 Sep (5 nights) 12 Oct - 15 Oct (3 nights) 22 Dec - 27 Dec (5 nights) 28 Dec - 02 Jan (5 nights)	Dry Season: 16 April - 31 October - - 3 Night Itinerary - 3 nights Camp Kalahari with horse riding from camp every day - - 5 Night Itinerary - 2 nights Camp Kalahari 1 night Xau Xai Dome Tented Camp (with bush loos & bucket showers) 1 night Fly Camping under the stars 1 night Camp Kalahari - Departure confirmation is dependent on a min of 2 guests joining a safari Children 12 years and older accepted Fly Camping is weather permitting
Peak Season Set Departures 3-5 Night Itinerary	US\$	985	395	660	11 Jul - 16 Jul (5 nights) 18 Jul - 23 Jul (5 nights) 25 Jul - 28 Jul (3 nights) 01 Aug - 06 Aug (5 nights) 15 Aug - 18 Aug (3 nights) 22 Aug - 25 Aug (3 nights)	Dry Season: 16 April - 31 October - - 3 Night Itinerary - 3 nights Camp Kalahari with horse riding from camp every day - - 5 Night Itinerary - 2 nights Camp Kalahari 1 night Xau Xai Dome Tented Camp (with bush loos & bucket showers) 1 night Fly Camping under the stars 1 night Camp Kalahari - Departure confirmation is dependent on a min of 2 guests joining a safari Children 12 years and older accepted Fly Camping is weather permitting

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PRIVATE VEHICLES:
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 Private vehicles must be booked for families with children 12 years and younger

CHILDREN:
 Children 12 - 18 years charged 50% of the adult rate per night (sharing with adults)
 Children 19 years and over charged full adult rate

TOUR LEADERS:
 Bona fide escorts/tour leader rates apply for bookings of 10+ full paying guests

PRIVATE DEPARTURES:
 Rates also apply to 3 and 5 night horse riding safaris departing on any other date. Departure confirmation is dependent on a minimum of 8 guests joining a safari

SPECIALIST GUIDING:
 Specialist guide requests with David Foot must be booked in advance and are subject to availability. USD \$265 per person, per night

ROAD TRANSFERS: All transfer times are approximate

Maun	Planet Baobab	2.45 hours	US\$ 185	Per Person	One Way*
Planet Baobab	Camp Kalahari, Jack's, San	2 hours	US\$ 375	Per Vehicle	Return

* Self drive guests to Camp Kalahari, Jack's Camp & San Camp depart from Planet Baobab and must all be accompanied by an Uncharted Africa Co. member of staff and adhere to stipulated speed limits and designated routes. USD 110 return per vehicle.

Tuesday, 23 June 2020

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BOOKING CONFIRMATIONS

- Provisional bookings can be held for a two-week period and are automatically released if not confirmed.
- A 20% non-refundable deposit is required to confirm a provisional booking.
- For confirmed bookings the balance of payment is required 60 days prior to travel.
- If booking confirmation takes place within the 60-day period, the full amount is payable on confirmation of booking.
- Booking cancellations are subject to cancellation policy below.
- No booking will be cancelled or amended unless notified in writing.

Please Note: Payments must be made free of bank charges. Bank charges are for the account of the payer.

BOOKING CANCELLATION POLICY

The following cancellation policy applies to bookings for Natural Selection camps and services:

- 20% cancellation fee (deposit forfeit) from confirmation to 60 days prior to travel;
- 70% cancellation fee if cancelled 59 - 45 days prior to travel;
- 100% cancellation fee if cancelled 44 days or less prior to travel and any no-shows.

For Group Bookings: should the numbers in a group decrease after the booking has been confirmed, cancellation fees will be levied on the number of released beds.

For bookings for third-party services, the relevant third-party terms and conditions will apply. These terms and conditions are available on request.

ORIGINATING AGENT

Natural Selection invests in international marketing activities. It is expected that agents supply details of their originating agents. Natural Selection reserves the right to reduce the agent commission by 5% (percentage points) if the originating agent is not supplied. Please provide this information at the time of making the booking.

OTHER

- Natural Selection Safaris cannot be held responsible for any costs incurred due to factors beyond our control. These include (but are not limited to): force majeure, war, threat of war, riots, civil disturbances, terrorist activity, industrial disputes, natural and nuclear disasters, fire, epidemics, health risks, and changes due to rescheduling or cancellation of flights by an airline or alteration of the airline or aircraft type; closed or congested airports or ports, hurricanes and other actual or potential severe weather conditions, and any other similar event.
 - Natural Selection will not be held liable for any consequential loss or damages, whatsoever, whether direct or indirect.
 - Guests must raise issues arising during their stay at any Natural Selection camp directly with the relevant Camp Management. We cannot remedy retroactively and will not entertain the matter should it not have been raised during the stay.
 - All rates, terms and conditions are subject to change without prior notice.
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INSURANCE

It is a condition of booking, that the sole responsibility lies with the guests to ensure that they carry the correct fully comprehensive travel and medical insurance to cover themselves, as well as any dependants/ travelling companions. This insurance should include cover in respect of, but not limited to, the following eventualities: cancellation or curtailment of the safari, emergency evacuation expenses medical expenses, home town repatriation expenses, damage/theft/loss of personal baggage, money and goods. The company, their representatives, employees and agents will take no responsibility for any costs, losses incurred or suffered by the guest, or guest's dependants or travelling companions, with regards to, but not limited to, any of the abovementioned events. Guests will be charged directly by the relevant service providers for any emergency services they may require, and may find themselves in a position unable to access such services should they not be carrying the relevant insurance cover.