



NATURAL SELECTION

SAFARIS OF CHARACTER

NAMIBIA 2027 RATES **Rack**

[AGENT ZONE](#)

[OUR PORTFOLIO](#)

[CONSERVATION](#)

[PUBLIC LIABILITY](#)

[TERMS & CONDITIONS](#)

Cape Town: +27 21 001 1574 • reservations@naturalselection.travel | Windhoek: +264 61 22 5616 • resnam@naturalselection.travel
marketing@naturalselection.travel | www.naturalselection.travel

ISSUED: 27 JULY 2026



CAMP TIER	CAMP	LOCATION	ROOM NUMBERS	PAGE
PREMIER CAMPS	Shipwreck Lodge Hoanib Elephant Camp	Skeleton Coast National Park Hoanib	2 Family 8 Doubles/Twins 2 Family 8 Doubles/Twins	3
CLASSIC CAMPS	Hoanib Valley Camp Kwessi Dunes Nkasa Linyanti	Hoanib NamibRand Nature Reserve Nkasa Rupara National Park	1 Family 5 Doubles/Twins 2 Family 10 Doubles/Twins 6 Doubles/Twins	4
EXPLORER CAMPS	Safarihoek Etosha Mountain Lodge	Etosha Heights Private Reserve	1 Family 8 Luxury & 2 Classic Doubles/Twins 1 Family 8 Doubles/Twins	5
EXCLUSIVE USE CAMPS	Safari House	Etosha Heights Private Reserve	4 Doubles/Twins with en-suite facilities	6
NOTES & TRANSFERS	Additional information and specials			7

FULLY INCLUSIVE RATES

- Inclusions:** All prices are per person per night and include accommodation, all meals & beverages, Wi-Fi, guest laundry, daily activities, camp airstrip transfers, guiding, park entry fees and VAT.
- Exclusions:** Premium brand drinks, gratuities and fully comprehensive personal travel insurance.
- NB: The nightly CCR fee must be added to the nightly accommodation rate.**

DINNER, BED & BREAKFAST RATES (Safarihoek & Etosha Mountain Lodge)

- Inclusions:** All prices are per person per night and include accommodation, dinner & breakfast, Wi-Fi and VAT.
- Exclusions:** Activities, drinks, guest laundry, daily activities, camp airstrip transfers, guiding, park entry fees, gratuities and fully comprehensive personal travel insurance.
- NB: The nightly CCR fee must be added to the nightly accommodation rate.**

***Single Supplement Waiver:** 10 Jan - 31 Mar and 1 Nov - 19 Dec.



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		Green Season 10 Jan - 31 Mar		Shoulder Season 1 - 30 Apr 1-30 Jun 1 Nov - 19 Dec		Shoulder High Season 1 - 31 May		High Season 1 Sep - 31 Oct 20 Dec - 9 Jan		Peak Season 1 Jul - 31 Aug	
		Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	Single Supplement	Per Person Sharing	Single Supplement
Premier	Shipwreck Lodge	Luxury Room									
	1-5 Night Rate	19 075	0	23 745	9 498	25 545	10 218	28 515	11 406	32 015	12 806
	Hoanib Elephant Camp	Luxury Room									
	1-5 Night Rate	19 075	0	23 745	9 498	25 545	10 218	28 515	11 406	32 015	12 806
	6 Night+ Rate	17 168	0	21 371	8 548	24 268	9 707	27 089	10 836	30 414	12 166
	8 Night+ Rate	16 786	0	20 896	8 358	23 501	9 400	26 234	10 494	30 414	12 166
	10 Night+ Rate	16 214	0	20 183	8 073	22 991	9 196	25 664	10 265	30 414	12 166
	Community, Conservation and Reserve Fee (CCR)**	+650 pppn		+650 pppn		+650 pppn		+650 pppn		+650 pppn	
	Private Vehicle	9 325		10 490		10 490		12 820		12 820	
	Pilot / Guide	3 910		3 910		3 910		3 910		3 910	



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Classic		Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	Single Supplement	Per Person Sharing	Single Supplement
Hoanib Valley Camp		Luxury Room									
	1-5 Night Rate	16 495	0	19 450	7 780	20 995	8 398	23 450	9 380	26 995	10 798
	6 Night+ Rate	14 846	0	17 505	7 002	19 945	7 978	22 278	8 911	25 645	10 258
	8 Night+ Rate	14 516	0	17 116	6 846	19 315	7 726	21 574	8 630	25 645	10 258
	10 Night+ Rate	14 021	0	16 533	6 613	18 896	7 558	21 105	8 442	25 645	10 258
Nkasa Linyanti		Luxury Room									
	1-5 Night Rate	10 235	0	11 445	4 578	14 225	5 690	16 995	6 798	18 260	7 304
	6 Night+ Rate	9 212	0	10 301	4 120	13 514	5 406	16 145	6 458	17 347	6 939
	8 Night+ Rate	9 007	0	10 072	4 029	13 087	5 235	15 635	6 254	17 347	6 939
	10 Night+ Rate	8 700	0	9 728	3 891	12 803	5 121	15 296	6 118	17 347	6 939
Kwessi Dunes		Luxury Room									
	1-5 Night Rate	11 825	0	13 625	5 450	15 975	6 390	20 125	8 050	22 345	8 938
	6 Night+ Rate	10 643	0	12 263	4 905	15 176	6 070	19 119	7 648	21 228	8 491
	8 Night+ Rate	10 406	0	11 990	4 796	14 697	5 879	18 515	7 406	21 228	8 491
	10 Night+ Rate	10 051	0	11 581	4 632	14 378	5 751	18 113	7 245	21 228	8 491
Community, Conservation and Reserve Fee (CCR)**		+650 pppn		+650 pppn		+650 pppn		+650 pppn		+650 pppn	
Private Vehicle		9 325		10 490		10 490		12 820		12 820	
Pilot / Guide		3 910		3 910		3 910		3 910		3 910	



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Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	*Single Supplement	Per Person Sharing	Single Supplement	Per Person Sharing	Single Supplement

Etosha Mountain Lodge		Dinner, Bed and Breakfast									
1-5 Night Rate		4 660	0	5 930	2 372	6 515	2 606	6 865	2 746	7 785	3 114
6 Night+ Rate		4 194	0	5 337	2 135	6 189	2 476	6 522	2 609	7 396	2 958
8 Night+ Rate		4 101	0	5 218	2 087	5 994	2 398	6 316	2 526	7 396	2 958
10 Night+ Rate		3 961	0	5 041	2 016	5 864	2 345	6 179	2 472	7 396	2 958
Safarihoek		Dinner, Bed and Breakfast Classic									
1-5 Night Rate		6 315	0	7 360	2 944	7 790	3 116	8 365	3 346	9 260	3 704
6 Night+ Rate		5 684	0	6 624	2 650	7 401	2 960	7 947	3 179	8 797	3 519
8 Night+ Rate		5 557	0	6 477	2 591	7 167	2 867	7 696	3 078	8 797	3 519
10 Night+ Rate		5 368	0	6 256	2 502	7 011	2 804	7 529	3 012	8 797	3 519
Etosha Mountain Lodge		Fully Inclusive									
1-5 Night Rate		7 975	0	9 350	3 740	10 225	4 090	10 625	4 250	11 775	4 710
6 Night+ Rate		7 178	0	8 415	3 366	9 714	3 886	10 094	4 038	11 186	4 474
8 Night+ Rate		7 018	0	8 228	3 291	9 407	3 763	9 775	3 910	11 186	4 474
10 Night+ Rate		6 779	0	7 948	3 179	9 203	3 681	9 563	3 825	11 186	4 474
Safarihoek		Fully Inclusive Classic									
1-5 Night Rate		7 920	0	9 410	3 764	9 980	3 992	10 130	4 052	11 330	4 532
6 Night+ Rate		7 128	0	8 469	3 388	9 481	3 792	9 624	3 850	10 764	4 306
8 Night+ Rate		6 970	0	8 281	3 312	9 182	3 673	9 320	3 728	10 764	4 306
10 Night+ Rate		6 732	0	7 999	3 200	8 982	3 593	9 117	3 647	10 764	4 306
Safarihoek		Dinner, Bed and Breakfast Luxury									
1-5 Night Rate		7 080	0	8 215	3 286	8 695	3 478	9 345	3 738	10 300	4 120
6 Night+ Rate		6 372	0	7 394	2 957	8 260	3 304	8 878	3 551	9 785	3 914
8 Night+ Rate		6 230	0	7 229	2 892	7 999	3 200	8 597	3 439	9 785	3 914
10 Night+ Rate		6 018	0	6 983	2 793	7 826	3 130	8 411	3 364	9 785	3 914
Safarihoek		Fully Inclusive Luxury Room									
1-5 Night Rate		9 745	0	11 175	4 470	11 865	4 746	12 410	4 964	13 915	5 566
6 Night+ Rate		8 771	0	10 058	4 023	11 272	4 509	11 790	4 716	13 219	5 288
8 Night+ Rate		8 576	0	9 834	3 934	10 916	4 366	11 417	4 567	13 219	5 288
10 Night+ Rate		8 283	0	9 499	3 800	10 679	4 272	11 169	4 468	13 219	5 288
Community, Conservation and Reserve Fee (CCR)**		+650 pppn		+650 pppn		+650 pppn		+650 pppn		+650 pppn	
Private Vehicle		9 325		10 490		10 490		12 820		12 820	
Pilot / Guide		3 910		3 910		3 910		3 910		3 910	

Exclusive Use

	Green Season 10 Jan - 31 Mar	Shoulder Season 1 - 30 Apr 1-30 Jun 1 Nov - 19 Dec	Shoulder High Season 1 - 31 May	High Season 1 Sep - 31 Oct 20 Dec - 9 Jan	Peak Season 1 Jul - 31 Aug
	Per Unit Per Night	Per Unit Per Night	Per Unit Per Night	Per Unit Per Night	Per Unit Per Night
Safari House					
1-5 Night Rate	47 850	56 100	61 350	63 750	70 650
6 Night+ Rate	43 065	50 490	58 283	60 563	67 118
8 Night+ Rate	42 108	49 368	56 442	58 650	67 118
10 Night+ Rate	40 673	47 685	55 215	57 375	67 118
Community, Conservation and Reserve Fee (CCR)**	+650 pppn	+650 pppn	+650 pppn	+650 pppn	+650 pppn
Pilot / Guide	3 910	3 910	3 910	3 910	3 910

Located on the Etosha Heights Private Reserve, SAFARI HOUSE is an exclusive-use, classic Namibian farmhouse with the Natural Selection touch. There are four ensuite bedrooms plus a fully equipped kitchen, dining room and lounge. Outside, surrounded by a fenced garden, there is a large veranda with a barbeque (braai) and plenty of outdoor seating, as well as a fire pit and swimming pool. With a private guide, vehicle and a chef all to yourself, flexibility is key here and the house is a perfect spot for families, groups of friends and adventurers looking for their very own, day-to-day itinerary.

INCLUSIONS: Accommodation, all meals & beverages, Wi-Fi, guest laundry, daily activities, airstrip transfers, private vehicle and guide, park entry fees and VAT
EXCLUSIONS: Premium brand drinks, gratuities and fully comprehensive personal travel insurance. ****NB: The nightly CCR fee must be added to the nightly accommodation rate.**

Published rates include a conservation contribution collected by Natural Selection on behalf of the Natural Selection Conservation Trust. This is separately itemised on all invoices and is non-vatable. By booking with Natural Selection, you acknowledge that you have read and accepted our Standard Terms & Conditions. [CLICK HERE TO VIEW](#).

COMMUNITY, CONSERVATION AND RESERVE FEE

A non-refundable per person per night Community, Conservation and Reserve Fee (CCR) is added to each bed-night booked at Natural Selection properties. The CCR is crucial for uplifting communities, protecting wildlife, and securing and managing wildlife habitats in the areas in which we operate. The CCR is not applicable to children aged 0 - 5 years but does apply to children 6 years and older as well as to pilots and guides.

LONG STAY RATES

- Stay a minimum of 6+ / 8+ / 10+ nights at one or a combination of our camps in Namibia and/or Botswana and receive a discount off the nightly accommodation rate as outlined below.

Long Stay	Green & Shoulder	Shoulder High & High	Peak
6+ Nights	10%	5%	5%
8+ Nights	12%	8%	5%
10+ Nights	15%	10%	5%

***Long stay rates apply if you combine Namibia and Botswana in the same itinerary, provided a minimum of 6 nights is booked at Natural Selection camps. Long stay rates cannot be combined with any other special offers and excludes Shipwreck Lodge. However, any nights booked at Shipwreck Lodge will qualify towards the minimum night stay.**

SPECIAL OFFERS (THESE MAY NOT BE COMBINED)

Honeymoon Special: One spouse receives 50% off the nightly accommodation rate at ALL our camps in Namibia (excludes Safari House) and ALL our camps in Botswana (excludes Jack's Private Camp). Offer is valid all year for an unlimited number of nights and will apply up to 12 months from the date of marriage. Proof of marriage is required.

Stay 5, Pay 4 Offer: Book 3 nights at either Hoanib Valley Camp, Hoanib Elephant Camp, in combination with a minimum of 2 nights at any other Natural Selection Namibia property (Shipwreck only if booked with Natural Selection), and get 3 nights for the price of 2 at Hoanib Valley Camp or Hoanib Elephant Camp (excluding Peak Season: 01 Jul-31 Aug 2027).

Nkasa Linyanti Offer: If guests book 3 or more nights, they will receive a complimentary return road transfer from/to Katima Mulilo in Namibia OR from/to Kasane / Shakawe / Sepupa in Botswana.

NOTE: Long stay rates cannot be combined with SPECIAL OFFERS, however, they will apply to any other properties booked in combination (minimum 6-night itinerary).

SPECIALIST GUIDES

To further enhance the safari, choose from a selection of experienced specialist guides. Specialist guides must be booked in advance and are subject to availability. [CLICK HERE TO VIEW OUR SPECIALIST GUIDES](#).

PRIVATE VEHICLES

- Vehicles accommodate 7 guests. Parties of 6 - 7 guests are allocated a private vehicle at no charge.
- Families travelling with children aged 9 years and younger are required to book and pay for a private vehicle.
- Private vehicles must be booked for the duration of a stay.
- Rates are per vehicle per night and are subject to availability.

TOUR LEADERS

- 10+ full paying guests: bona fide tour leaders are charged 50% of the per person sharing rate and are accommodated in guest accommodation.
- Smaller groups: standard rates will apply to guest accommodation, or the pilot/guide room (basic features and amenities) can be booked on pilot/guide rates.

ACTIVITIES

Safarihoek or Etosha Mountain Lodge

If booked on a DBB basis, all activities are charged at the rates below on a per person per activity basis. Price available on request.

- Morning, afternoon, or evening game drives.
- 1-3 Hour interpretative bush walk.
- 3+ Hour interpretative bush walk.

Kwessi Dunes

- Price available on request for Sossusvlei excursion from Kwessi Dunes.

NOTE: Stay 3 nights or more at Kwessi Dunes and receive this on a complimentary basis.

- Price available on request for hot air ballooning and scenic flights.

Nkasa Linyanti

- Children aged 6 years & older may take part in a boat safari. Children under 12 must wear a life jacket on a boat.
- Children aged 12 years & older may take part in a mokoro excursion.
- Children 16 years and over may take part in a walking safari.

CHILD RATE

- Children of all ages welcome at our Nambian camps, except Nkasa Linyanti.
- At Nkasa Linyanti, we welcome children 6 years and older.
- Children 6-18 years discount is based on the per person sharing adult rate per night when sharing with an adult.
- Children 6-18 years will be charged as per adult rates for any additional services not included in the fully inclusive rate.
- Guests 19 years and over are charged at the full adult rate.

Camp / Area	0-5 years	6-18 years	19+ years
Namibia Camps	Free of charge	50%	Adult Rate
Nkasa Linyanti	N/A	50%	Adult Rate